

Memo

To: Alain D. Muise, CAO
From: Kyle Boudreau – Director of Operational Services
Date: May 1st, 2024
Re: Plow Truck Tender

On April 30th, 2024, MODA had a tender closing for a new plow truck for the Operational Services Department. The tenders were opened at 2:03PM at MODA Admin offices. In attendance were Kyle Boudreau (Director of Operational Services), Guy Surette (Councilor), Alain Muise (CAO). Five bids were received from 4 different Dealerships. The bids broke down as follows.

Bruce Dodge Yarmouth

2024 Ram Big Horn Reg Cab 4x4 Price to MODA \$81,149 with HST Rebate. Meets Criteria with exception of heated rear windows. Availability is approx. 4 Months which makes this a less than ideal solution.

Little Chevrolet

2024 GMC Sierra 2500 HD Reg Cab 4x4 Price to MODA \$84,880 with HST Rebate. This vehicle meets criteria plus has vinyl seats, back rack rubberized floor, Spray in bedliner. This vehicle is in stock and can be ready for pickup within 1 week. This truck would qualify additional 60,000 KM power train warranty coverage and roadside assistance when enrolled in the GM involve Fleet client. This would bring the total warranty to 5 year 150,000KM. This makes it the best warranty offered.

Tusket Ford

2024 Ford Super Duty F250 Reg Cab 4x4 Price to MODA \$82,758 with HST Rebate. This vehicle meets most of criteria did not have heated seats did have additional spray in bedliner. Availability is approx. 3-4 months which makes this a less than ideal solution.

Connell Chrysler

1. 2024 Ram 2500 Reg Cab 4x4 Price to MODA \$79,843 with HST Rebate. This vehicle meets all criteria. Availability is 6-9 Months which makes this a less than ideal solution.

2. 2024 Ram 3500 Reg Cab 4x4 Price to MODA \$81,263 with HST Rebate. This vehicle meets most criteria but does not have heated rear windows. This truck is overkill for our needs and will result in more expensive fuel costs with a bigger frame.

This vehicle will be used to tow floats in the summer as well as plow in the winter. At this point in the year, we generally lease a truck for the summer so having to wait months for a delivery I feel is not something we are prepared to do. All bids were within our budgeted price.

Taking into account all of the options offered and the extra warranty at this time I would recommend the GMC Sierra HD 2500 from Little Chevrolet in Yarmouth.

Sincerely,

Kyle Boudreau

Director of Operational Services