

Regional PACE program

Municipality of District of Argyle

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WREN

&

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Agenda

- 1. Introductions**
- 2. PACE Programs Elsewhere**
- 3. What to expect**
- 4. Regional Opportunity and Next Steps**

Why?



Engage & Empower
+
Creating local economic
opportunities
+
Save Residents Money
+
Help address Energy Poverty

- **Canadian leader** in Property Assessed Clean Energy (PACE) programming
- **Third-Party** development, administration, financing and loan management
- Running **\$20M+** in active PACE Programming over six programs
- **1000+ completed projects** (solar, heat pumps, insulation, windows, etc.)
- **Helped 7+ Municipalities Secure \$40M+ in Funding Support**
- **13 Dedicated Staff**





Other PACE Programs



210+

Our approach - The value of turn-key...



Minimizing Municipal Risk, Costs and Staffing



Speed of deployment



Flexible



Can help Homeowners Seize Opportunities



An aerial photograph of a coastal town built on a peninsula with prominent red sandstone cliffs. The town features several houses, green lawns, and dense forests. A large body of water, likely a lake or bay, surrounds the peninsula. The text "What to expect?" is overlaid in the center in a large, white, sans-serif font.

What to expect?



Nora and Emmett Go Solar

Solar System Cost: **\$26,000**
Administration Fee: **\$1,300**
Total Loan Value: **\$27,300**

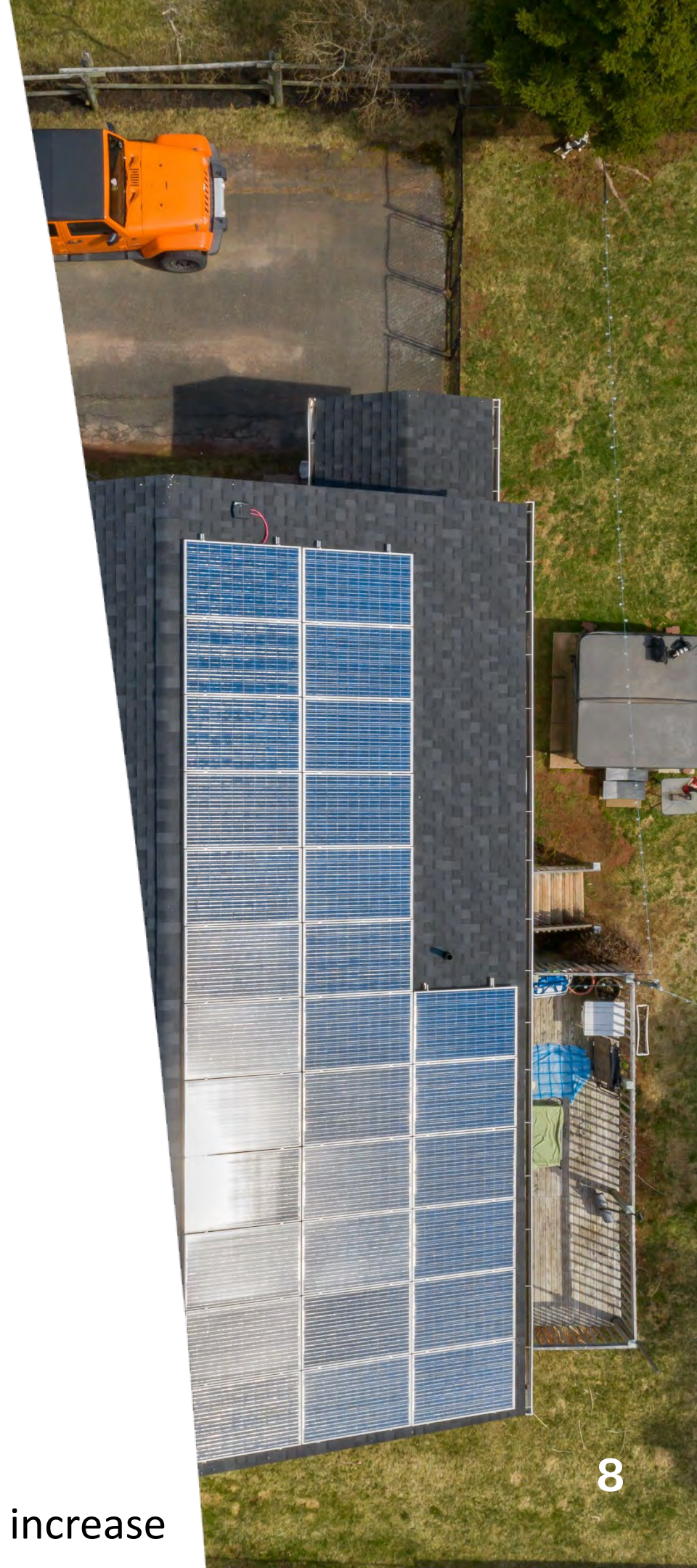
Potential Rebate 6 months after: **\$5,000**
Final Project Cost: **\$22,300**

2024 Monthly Energy Savings: **\$180**
Monthly Municipal Payments for 12 months: **\$266**

After 12 months Monthly Payment Greener Homes Loan **\$177**

Total 30-year system savings: **\$86,500**

based on 2% annual electricity rate increase





Nora and Emmett Go Heat Pump

Heat Pump System Cost: **\$18,000**
Administration Fee: **\$900**
Total Loan Value: **\$18,900**

Potential Rebates: **Electric Home \$5,000**
New Loan Value: **\$13,900**

Oil Home
\$10,000
\$8,900

2024 Monthly Energy Savings: **\$183**
Monthly Municipal Payment for 12 months **\$180**

\$233
\$130

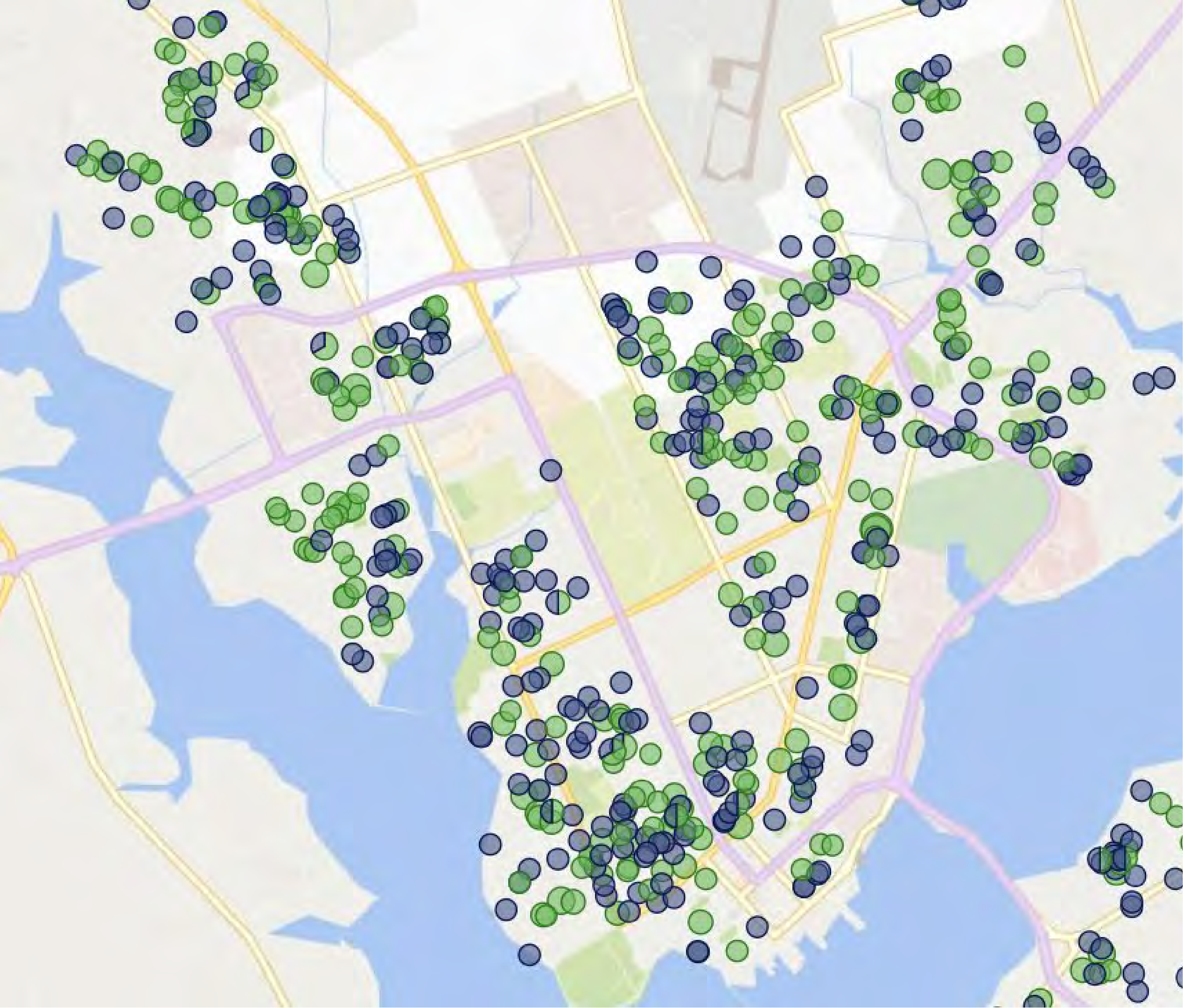
Monthly Payment Greener Homes Loan **\$108**

\$108

Extra Money In You're Pocket each month: **\$3-\$75**

\$100-\$125





**Expect high
community
engagement and
interest**

**Snapshot example-
Charlottetown**

**1700 tons in annual GHG
reductions
>\$2m in savings**

**Participation >3%
of homes per year!!**



1. Kick start programming with funding support.



2. A Regional approach will lower risks, lower costs and increase impact



3. Coming soon in 2024...Local Climate Leadership Council



4. District of Argyle commitment of \$25k/year x 2 in loan capital to enable >\$750k in programming, or 50-80 retrofits



5. Coming soon in Spring 2024...program launch



Thank you

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