

Memo

To: Alain D. Muise, CAO
From: Kyle Boudreau
Date: August 3, 2022
Re: East Pubnico Rails to Trails Upgrade

On July 28, 2022 at 2:30 PM, there was a tender opening for the above-noted project. In attendance were Director of Operational Services, Kyle Boudreau, Director of Finance, Marsha d'Eon, Councillor Kathy Bourque, Ritchie Hurlburt with Aberdeen Paving and Keir Anthony. This tender was posted on the Nova Scotia Procurement site.

Two bids were received. One was from Aberdeen Paving Limited, and one was from Spinney Excavation Limited.

The bids were as follows:

1. Spinney Excavation Limited - \$195,000 plus HST for 8 km, plus \$24,375 per kilometer after that. Included in the bid was a cheque for a 10% bid bond and hold harmless. I contacted Spinney Excavation and they have a \$2,000,000 Liability and Workers' Compensation.
2. Aberdeen Paving Limited - \$209,300 plus HST for 8 km, plus \$25,900 per kilometer after that. Included in the bid was a 10% bid bond, Workers' Compensation, a copy of \$5,000,000 liability insurance, copy of workers' compensation in good standing. No hold harmless was attached.

These two bids are extremely competitive, however, only the Spinney Excavation bid has come in under budget. Everything asked for in the tender package was submitted by both parties. Currently, it is my recommendation that we award the contract to Spinney Excavation Limited.

Thanks,



Kyle Boudreau
Director of Operational Services