



Mariners Centre Management Authority,

On behalf of the three funding partners of Mariners Centre, we are asking you to expand your mandate to include the operation of 275 Main Street, until such time as we can deliver a new Aquatic Centre to the community, as an expansion to Mariners Centre.

As a first step to this work, the funders need to understand the feasibility of the operation. Mariners Centre is being asked to deliver, as soon as possible, a plan for operating 275 Main Street, along with associated operating budgets for a 3 year period. It is understood that maintenance and some capital repairs may be required at the facility to support the reopening and operation. Mariners Centre will identify requirements to support program delivery in the space, with the understanding the investments should reflect the temporary nature of the use of 275 Main Street.

The plan and budgets will be presented to the three councils at a joint meeting. The funding partners will be asked to consider endorsing the plan and funding the proposed budget. If approval is granted by the funding partners, Mariners Centre will be asked to implement the plan as part of their ongoing operation.

Mariners Centre has been identified as the operator of choice mainly because it is the most logical operator of the expanded Mariners Centre facilities, and this work will allow Mariners Centre to gain experience and refine its model prior to the opening of the new facilities at 45 Jody Shelley Drive. There is an opportunity to build a program, a membership base and a track record for success to transfer into the new facility.

The Partners fund and support Recreation Departments in Argyle and Yarmouth and expect a high level of collaboration and leveraging of skillsets of staff to the benefit of the region. The partners expect the collaboration to be extensive, leading to new opportunities for the community.

The prior operator of the facility was successful in fundraising over \$100,000 annually to partially offset operational costs. Mariners Centre is being asked to include, as part of the plan, a strategy for how Mariners Centre to meet or exceed this success with a public campaign, annually.

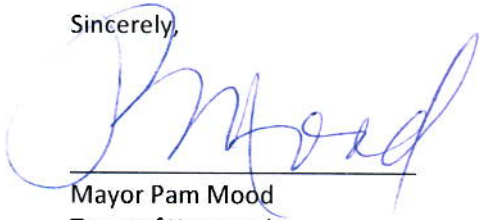
Furthermore, the prior operator had a strong volunteer base; one that actively engaged in swimming lessons, fitness programs and other activities. It would be helpful to reengage with this group and understand their role in the 275 Main Street re-opening. There are positions that we may assume are paid positions where in fact they were traditionally led partially or fully by volunteers. This is a key group to engage.

Economic access to recreation facilities is a concern. Many of the people in our community who could most benefit from recreation opportunities lack the means to afford the memberships and programs. In addition to money, there are other barriers for residents of Yarmouth County to access regional facilities – primarily transportation. Mariners Centre is being asked to conceive of a plan for “supported” members/participants and include this in the operational plan of 275 Main Street.

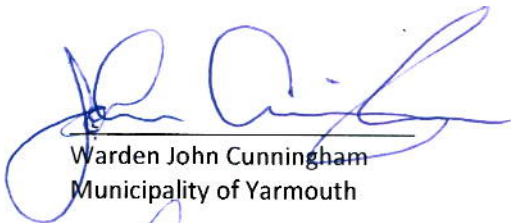
The governance of Mariners Centre, established through the existing Intermunicipal Agreement, and being refined, will provide oversight to the work, and report directly back to the funding partners, rather than through an expansion steering committee or subcommittee. The Expansion of Mariners Centre is the Board's top priority, and the operation of 275 Main street leads nicely into that goal. The Operation at 275 Main should present to the community with the Mariners Centre brand and consistent delivery of service.

It is our objective to re-open the facility at 275 Main Street in the fall of 2021, and we are confident the Mariners Center and its leadership can execute an aggressive reopening plan.

Sincerely,

A handwritten signature in blue ink, appearing to read "Pam Mood", written over a horizontal line.

Mayor Pam Mood
Town of Yarmouth

A handwritten signature in blue ink, appearing to read "John Cunningham", written over a horizontal line.

Warden John Cunningham
Municipality of Yarmouth

A handwritten signature in blue ink, appearing to read "Danny Muise", written over a horizontal line.

Warden Danny Muise
Municipality of Argyle