

Memo

To: Alain D. Muise, CAO
From: Hans Pfeil
Date: February 3, 2021
Re: Middle East Pubnico Water System Upgrade

Tender packages for the MEP Water System Upgrade work were opened in public on February 3, 2021.

This memo is prepared to inform about the outcome of the tender evaluation for the Middle East Pubnico Water System upgrade work. We received two submissions and all tenders have been opened in public with the following people present: Danny Muise, Tara Owen, Lori Murphy and Hans Pfeil. All submitted tenders were complete regarding the submission requirements outlined in the Tender call. We did not have a budget limit posted in the tender call but noticed that both bids would exceed our allowance for the work by 58% and would be considered outside the acceptable limits. The following table is the summary of that evaluation:

Proponent	Proposed Fees + HST	Ranking
Mid Valley Construction	\$251,410	2
Garian Construction	\$209,070	1

Based on the nature of the funding and its time limits we would recommend the following two options:

1. Based on the financial evaluation by public works staff we would recommend to approach Garian Construction and review their proposal in more detail and try to understand if there is room for price negotiations in order to get closer to the anticipated construction costs. We may still end up over budget after this process.
2. Award the contract to Garian construction and move ahead with the needed upgrades on the system and fill the gap with other funds (about \$86,000) coming from the reserve for this asset. There is urgency regarding the ACOA funding that should be considered.

The Public Works Team is available for further questions.

Regards,
Hans Pfeil
Director of Public Works.