

MEMO

To: Alain D. Muise, CAO
From: Hans Pfeil
Date: July 22, 2020
Re: East Pubnico Water – MEP System upgrade Engineering

This Memo is prepared to inform about the received quotations for the engineering work in support of the Middle East Pubnico (MEP) Water System upgrade.

After receiving approval from ACOA to co-found our upgrade project we reached out to two engineering companies to support us with detailed drawings, tender support and construction inspection services and make sure all upgrades are up to code and appropriate for our type of system. We had reached out to WSP Canada Inc. and RV Anderson Associates, both engineering companies from Dartmouth, NS with extensive experience and track records in the field, with a detailed scope and service expectation. Both companies responded within a very short time frame and submitted detailed proposals about their scope and fees. Below a brief summary of each proposal:

Proponent	Comments	Fee + HST	Rank
WSP Canada Inc.	Detailed breakdown of involved disciplines (Electrical, Civil Eng., PM, etc.), additional services offered (Topographic survey), innovative ideas proposed that go above and beyond the requested scope of work. Total number of trips clearly described, we do not expect any additional or hidden costs. WSP was involved in this type of work before (LEP System Upgrade, Popes Rd.) and the office in Dartmouth is familiar with our system.	\$24,440	1
RV Anderson Associates	Extensive proposal highlighting the strength of the company and involved engineers. They addressed all items on our requested scope, involved disciplines are a bit unclear and required specialty engineers (electrical, civil, survey, etc.) are not mentioned. Overall scope a bit generalized. Proposal reads like there are additional costs for travel and other engineering possible during the course of the project. We did not work with them before and a small amount of time would be needed for them to understand our system in more detail.	\$24,900	2

Due to a very short time frame (January 31, 2021) to perform the upgrade on our MEP System and to claim funding from ACOA we need to move forward with this step as soon as possible. Both proposals were strong and very similar in pricing.

Based on the slightly better pricing and clearer scope proposal we would recommend awarding this project to:

WSP Canada Inc.

We identified a slightly smaller risk for additional costs and a small timing advantage due to previous work on our system.

The Public Works Department is available for any questions or concerns regarding this project.

Regards,
Hans Pfeil – Director of Public Works – Municipality of Argyle