



Municipality of the District of Argyle

Item: Solid waste collection contract

Date: March 30, 2020

VISION

We see Argyle as home to a healthy and thriving rural population. Our municipality promotes and supports economic and social opportunities for the region and engages in the active expression of our unique Acadian heritage. We are a place of choice for rural living and are widely recognized for our warm hospitality and joie de vivre. Surrounded by fresh air and cool ocean breezes, we work and play in the great outdoors. People choose to live in Argyle because of our commitment to each other, to our community and to our neighbors. Argyle is a place we are proud to call home.

Background:

The Municipality conducted a public tender for solid waste collection service, and we received one bid for the service, being from our current service provider, Waste Co Limited. The original submission was substantially increased from previous years submissions. The original bid met all the specifications requested; therefore, it was a qualified bid.

In our discussions, it became evident that the company bid a service that was superior to the existing service by a large margin.

The successful bidder and I had a conversation to confirm our required service levels, which was identical to the services provided previously. I asked the bidder to resubmit based on existing levels as part of a negotiated bid. They have done so with satisfaction.

Their submission is attached.

MGA considerations:

Tender for Solid Waste collection is within the permissive regulations of the MGA section 65

CAO's Recommendation:

Recommend we approve the modified pricing schedule attached. The pricing increase is within budget parameters.

Suggested motion:

Move that the negotiated pricing for solid waste collection be approved for the 5-year term as requested in the original tender request.