

Town of Yarmouth  
 Fiscal Year Period April 01, 2019 To November 30, 2019  
 FUND60 - Mariners Centre

Income Statement

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	<u>YTD Budget</u>	<u>Actual</u>	<u>Last Year</u>
<b>Income</b>			
<b>Other Revenue From Own Sources</b>			
Interest On Investments	\$ 800.00	\$ 995.04	\$ 872.55
Funding	\$ 281,784.00	\$ 288,084.00	\$ 245,244.00
Operating Revenue	\$ 569,925.00	\$ 593,889.58	\$ 490,714.10
<b>Total Other Revenue From Own Sources</b>	<u>852,509.00</u>	<u>882,968.62</u>	<u>736,830.65</u>
<b>Total Income</b>	<u>\$ 852,509.00</u>	<u>\$ 882,968.62</u>	<u>\$ 736,830.65</u>
<b>Expense</b>			
<b>General Gov Services</b>			
Administration General Govt	\$ 40,525.00	\$ 44,963.86	\$ 31,071.87
<b>Total General Gov Services</b>	<u>40,525.00</u>	<u>44,963.86</u>	<u>31,071.87</u>
<b>Fiscal Services</b>			
Operating Expenses	\$ 215,100.00	\$ 247,872.74	\$ 184,992.85
Salaries & Wages	\$ 239,560.00	\$ 229,682.70	\$ 230,708.97
Building Expenditures	\$ 246,200.00	\$ 261,699.07	\$ 261,987.85
Capital Expenditures	\$ 90,384.00	\$ 46,785.00	\$ 0
<b>Total Fiscal Services</b>	<u>791,244.00</u>	<u>786,039.51</u>	<u>677,689.67</u>
<b>Total Expense</b>	<u>\$ 831,769.00</u>	<u>\$ 831,003.37</u>	<u>\$ 708,761.54</u>
<b>Surplus / (Deficit):</b>	<u>\$ 20,740.00</u>	<u>\$ 51,965.25</u>	<u>\$ 28,069.11</u>

Yarmouth Mariners Center

munic008 munic003

	TOY	MODY	MODA	Prov of NS	other	Total	2020 Total to Partner								
							Budget	Invoice	Invoices						
<b>Fiscal 2020 Operations</b>															
Q1 due April 30	26,300	26,300	26,300	0	0	78,900	Q1	35.00%	78,750	78,900	26,300				
Q2 due Sept 30	26,200	26,200	26,200	0	0	78,600	Q2	35.00%	78,750	78,600	26,200				
Q3 due Sept 30	11,300	11,300	11,300	0	0	33,900	Q3	15.00%	33,750	33,900	11,300				
Q4	0	0	0	0	0	0	Q4	15.00%	33,750	33,600	11,200				
Budgeted Operations 2019-20	63,800	63,800	63,800	0	0	191,400			225,000	225,000	75,000				
<b>Fiscal 2020 Capital</b>															
Capital projects	33,278	33,278	30,128	0	0	96,684									
Capital Funding	0	0	0	0	0	0									
<b>Fiscal 2019-20 Total Funding</b>	<b>33,278</b>	<b>33,278</b>	<b>30,128</b>	<b>0</b>	<b>0</b>	<b>96,684</b>									
Audited Operational Loss 2018-19	8,770	8,770	8,770	0	0	26,310									
<b>Total Funding</b>	<b>105,848</b>	<b>105,848</b>	<b>102,698</b>	<b>0</b>	<b>0</b>	<b>314,394</b>									

Yarmouth Mariners Center

ICE Rentals  
60-113-12000

	1 April	2 May	3 June	4 July	5 Aug	6 Sept	7 Oct	8 Nov	9 Dec	10 Jan	11 Feb	12 Mar	YTD Nov	Actual	Budget
2010-11	18,363	27,957	9,497	10,612	8,623	22,303	56,961	60,120	55,157	66,598	40,398	53,426	214,436	430,015	430,000
2011-12	22,739	23,652	16,210	3,529	4,849	23,188	55,746	57,379	55,300	54,960	66,231	56,596	207,292	440,379	450,000
2012-13	19,636	30,193	9,570	7,934	10,264	22,533	59,884	36,475	61,060	66,084	57,896	49,755	196,489	431,274	440,000
2013-14	35,696	24,621	6,759	7,562	10,175	27,398	52,553	42,551	54,530	58,595	55,171	46,376	207,315	421,987	435,000
2014-15	23,251	17,281	18,468	12,476	22,483	24,007	43,110	66,104	57,970	57,978	31,423	58,138	227,180	432,689	430,000
2015-16	24,070	15,470	13,429	16,582	7,606	23,070	42,962	71,830	59,836	62,461	59,564	48,048	215,019	444,928	460,000
2016-17	13,609	20,800	11,871	10,265	7,373	18,618	54,258	48,841	39,100	47,410	50,151	70,148	185,635	392,444	460,000
2017-18	29,094	21,109	14,086	13,770	9,537	21,991	51,163	54,576	62,825	57,006	60,067	46,064	215,326	441,288	440,000
2018-19	31,719	23,498	9,374	9,308	3,048	27,494	59,898	57,811	64,268	56,926	61,207	48,025	222,150	452,576	445,000
2019-20	35,862	17,241	8,902	15,848	4,215	20,894	44,147	60,921	0	0	0	0	208,030	208,030	447,000
													YTD variance from last year		
															-14,120

in Nov 2012 and 2013 the WJAHC was held so ice rentals were lower for these two years  
 In Nov 2016 we held Canadian Mixed Curling Championships  
 Fisheries show 4 days both links  
 CIB - no ice for one weekend

	Canteen												YTD	Bar	YTD	
	F-16	F-17	F-18	F-19	F-20	F-16	F-17	F-18	F-19	F-20	F-20					
Revenues	125,648	146,452	158,965	175,508	84,306	19,928	34,820	33,367	35,962	26,000						
Cost of goods	69,695	79,883	85,106	91,905	45,655	8,810	16,207	17,971	18,821	13,656						
Gross Profit	55,953	66,569	73,859	83,603	38,651	11,118	18,613	15,396	17,141	12,344						
Wages	44.53%	45.45%	46.46%	47.63%	45.85%	55.79%	53.45%	46.14%	47.66%	47.48%						
Net Profit	39,956	47,459	41,239	49,618	24,044	2,462	4,352	3,642	3,752	3,493						
	15,997	19,110	32,620	33,985	14,607	8,656	14,261	11,754	13,389	8,851						
	12.73%	13.05%	20.52%	19.36%	17.33%	43.44%	40.96%	35.23%	37.23%	34.04%						

	Canteen												YTD	Bar	YTD	
	F-16	F-17	F-18	F-19	F-20	F-16	F-17	F-18	F-19	F-20	F-20					
Revenues 19/20	18,626	5,211	1,565	1,373	6,130	9,745	13,955	27,701	0	0	0	0	0	84,306	69,000	
Cost of goods	10,688	2,953	1,296	787	3,183	6,184	7,026	13,538	0	0	0	0	0	45,655	33,400	
Gross Profit	7,938	2,258	269	586	2,947	3,561	6,929	14,163	0	0	0	0	0	38,651	35,600	
Wages	42.62%	43.33%	17.19%	42.68%	48.08%	36.54%	49.65%	51.13%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	45.85%	51.59%	
Net Profit	5,483	2,911	1,043	620	2,431	2,661	2,630	6,265	0	0	0	0	0	24,044	20,300	
	2,455	-653	-774	-34	516	900	4,299	7,898	0	0	0	0	0	14,607	15,300	
	13.18%	-12.53%	-49.46%	-2.48%	8.42%	9.24%	30.81%	28.51%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	17.33%	22.17%	

	Canteen												YTD	Bar	YTD	
	F-16	F-17	F-18	F-19	F-20	F-16	F-17	F-18	F-19	F-20	F-20					
Revenues 16/17	6,632	3,444	1,927	3,007	7,746	12,060	17,848	19,879	11,043	23,372	20,348	19,146	146,452	17,000		
Revenues 17/18	4,531	2,460	1,975	1,296	9,370	12,274	20,964	16,895	20,170	20,027	24,440	24,562	158,964	17,000		
Revenues 18/19	16,984	3,517	3,336	976	7,747	12,826	13,426	25,464	20,283	23,963	25,985	21,000	175,507	17,000		

	Bar												YTD	Bar	YTD	
	F-16	F-17	F-18	F-19	F-20	F-16	F-17	F-18	F-19	F-20	F-20					
Revenues 19/20	6,005	4,705	1,643	261	622	5,168	3,591	4,005	0	0	0	0	26,000	17,000		
Cost of goods	2,789	2,368	-258	292	382	3,259	1,588	3,236	0	0	0	0	13,656	8,400		
Gross Profit	3,216	2,337	1,901	-31	240	1,909	2,003	769	0	0	0	0	12,344	8,600		
Wages	53.56%	49.67%	115.70%	-11.88%	38.59%	55.78%	19.20%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	47.48%	50.59%		
Net Profit	846	117	327	37	262	343	586	975	0	0	0	0	3,493	1,900		
	2,370	2,220	1,574	-68	-22	1,566	1,417	-206	0	0	0	0	8,851	6,700		
	39.47%	47.18%	95.80%	-26.05%	-3.54%	30.30%	39.46%	-5.14%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	34.04%	39.41%		

	Bar												YTD	Bar	YTD	
	F-16	F-17	F-18	F-19	F-20	F-16	F-17	F-18	F-19	F-20	F-20					
Revenues 16/17	5,125	2,390	0	185	2,827	1,772	1,935	7,008	4,803	2,657	2,560	3,558	34,820	17,000		
Revenues 17/18	6,323	1,785	0	1,129	1,705	2,720	1,774	1,361	4,697	1,233	2,902	7,738	33,367	17,000		
Revenues 18/19	13,414	2,945	2,786	496	899	1,547	870	2,533	573	2,892	3,775	3,232	35,962	17,000		

**Fiscal 2020**

**60-113-11000 Facility Rentals**

	F-16	F-17	F-18	F-19	F-20
Apr-11	Bantam AA Provincials	0	1,785	0	0
Apr-26	lounge	0	1,684	1,300	0
May-04	Spring Trade Show	0	17,500	15,000	15,000
May-11	Innovation Days	3,571	0	0	0
May-26	Hospital GALA	7,323	7,875	7,855	8,122
May-27	Weddings	0	2,115	0	0
May	Murray Gala	0	0	0	2,568
Jun-11	Karate tournament	2,100	2,300	2,100	2,100
Jun-25	Milk sport fair	3,600	0	0	0
Jun-29	YCMHS Grad	2,450	2,450	0	4,900
June	Drumlin Grad	0	0	0	687
June	PEB Grad	0	0	0	650
Jul-21	NSCC grad	3,750	3,550	3,550	3,550
Jul-21	Relay for life	3,850	4,050	4,115	3,675
Jul-21	Play-on rink rental	3,000	0	0	0
	RidFest				5,217
Aug	NSFM	0	0	0	5,762
Aug-02	Circus	0	1,000	1,170	0
Aug-17	Musical Ride	6,343	0	0	0
Sep-01	Jr A team room (\$500 month)	6,000	6,000	6,000	6,000
Sep-08	Bridge Tournament	1,700	0	0	0
Sep-16	Kidzact	2,723	2,747	2,762	2,762
Sep-26	U-13 baseball banquet	2,000	0	0	0
Sep-26	Ex payments	16,125	15,465	16,621	13,148
Sept	Hullabaloo	1,256	1,913	1,913	1,913
Nov-11	Remembrance day	2,500	2,500	2,550	2,550
Nov	Library	0	0	1,273	0
Dec-31	New Years Dance	0	4,820	4,900	0
Mar-07	Music Week	4,937	0	0	0
Nov	Curling nationals	0	25,272	-1,305	0
Feb	Fisherries Show	0	12,581	0	13,154
Sept	TCRSB	0	0	0	6,000
	Pipe and Drape over \$1,000	0	0	1,955	3,362
	Rentals Under \$1,000	11,002	12,974	12,267	10,973
	ACCRUAL	0	0	0	13,396
		84,230	128,581	84,026	106,876
					87,476